

## Contact

[www.linkedin.com/in/pranav-mohan-481ab6265](https://www.linkedin.com/in/pranav-mohan-481ab6265) (LinkedIn)

## Top Skills

Responsiveness

Customer Satisfaction

Contract Negotiation

# Pranav Mohan

Procurement and Strategic Sourcing Specialist | Defense and Aerospace | Oil and Gas

United Arab Emirates

## Experience

### HALCON

Procurement Officer - Aerospace

November 2025 - Present (7 months)

United Arab Emirates

### Bahwan International Group

Procurement Engineer

March 2025 - October 2025 (8 months)

Dubai, United Arab Emirates

- Manage procurement of specialized materials and components for defense and armored vehicles, ballistic steel, armored glass, run-flat systems, suspensions, chassis parts, and tactical vehicle spares.
- Handling procurement and project operations for Defense entities of middle east and African countries.
- Prepared detailed quotations in response to RFQs, ensuring technical and commercial alignment with project requirements.
- Source, evaluate, and negotiate with local and international suppliers for automotive accessories like bullbar, lights, sirens, conversion kits, and service related components.
- Directly supervise and manage a team of 12 fabricators under my care, overseeing day-to-day operations in vehicle fabrication, modification, and armoring tasks for defense and automotive applications.
- Acted as the main point of contact between clients and technical teams, ensuring clear communication and technical clarifications.
- Streamlined procurement workflow by introducing a vendor followup system, standardizing PO templates.
- Coordinated with logistics to expedite high-priority items and avoid project delays, ensuring over 90% on-time delivery rate.
- Customized pricing strategies based on client budgets and project scope.

### 3T Oil and Gas Services LLC

Procurement Engineer- Buying/ Strategic Sourcing

February 2024 - March 2025 (1 year 2 months)

Houston, Texas, United States

- Oversee the creation, approval, and tracking of purchase orders to ensure timely delivery of goods and services.
- Leading procurement operations for high-profile clients in the Oil and Gas sector, including Total Energies, Shell, Chevron, Saipem, Occidental of Oman, Qatar Energy, QAPCO, and NLNG, across five countries: Qatar, Oman, Angola, Mozambique, Nigeria, and Algeria. Ensure all purchase orders are accurately processed and aligned with client requirements.
- Source and negotiate with vendors to secure advantageous terms.
- Managing end-to-end purchase order workflows for these clients, including tracking, duplication checks, and record accuracy within Salesforce, to maintain seamless procurement cycles and optimal inventory levels.
- Optimise SAP system to manage and streamline procurement processes.
- Provide tailored support by promptly issuing purchase order acknowledgments, supplier purchase orders, and troubleshooting any procurement issues to enhance client satisfaction and operational efficiency.
- Prepare and maintain purchasing reports, records and updated price lists.
- Assist in preparing RFQs and analyzing bids to select the most competitive offers based on cost, quality, and delivery terms.
- Calculate all order costs and evaluate invoices to avoid inaccuracy in payment process.

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## Education

Rajagiri School of Engineering & Technology

Bachelor of Technology - BTech, Mechanical Engineering · (January 2020 - August 2024)

India International School Sharjah UAE

Class XII

India international school Sharjah UAE

Class X

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