

Supply Chain Management

Senior Procurement Engineer (Contracts, SCM & Proposals)

Summary

Hi, I'm Sohail! You can reach me at 1+971507174750. I am a Procurement, Contracts & Proposals professional with a strong foundation in commercial operations, vendor management, and data-driven decision-making, helping organizations achieve cost efficiency, compliance, and successful project delivery. I've supported and managed end-to-end procurement, contract coordination, tendering, and proposal development across healthcare, oil & gas, and education sectors, driving optimized sourcing, competitive pricing, and timely project execution. My Core Expertise: - Procurement & Strategic Sourcing – RFQs, supplier evaluation, bidding, negotiations support & PO coordination - Contracts & Proposals – Tender documentation, commercial evaluations, pricing analysis, BOQs & compliance - Vendor & Supplier Management – Performance tracking, lead times, delivery control & relationship management - Cost Control & Commercial Reporting – Budget tracking, variance analysis & procurement KPIs - Data-Driven Procurement – Advanced reporting using Excel, SQL, Tableau & Python - Cross-Functional Coordination – Engineering, finance, operations & stakeholders Credentials & Learning: - MBA | MSc | PMP | CIPS Level 5 (Ongoing) I thrive in commercially driven environments where procurement intelligence, contract governance, and supplier performance directly impact business success. Actively seeking roles in Procurement, Contracts, Proposals, Commercial & Supply Chain. Let's connect and explore how I can support your commercial and procurement goals! —

Experience

Avenir International Engineers & Consultants, Senior Procurement Engineer (Contracts, SCM & Proposals) Abu Dhabi, Abu Dhabi Emirate, United Arab Emirates

Sept 2025 – present
9 months

Lead end-to-end procurement operations including sourcing strategies, supplier selection, RFQ/RFP preparation, bid evaluation, and PO management., Negotiate and administer supplier contracts, ensuring compliance with commercial terms, HSE standards, and corporate procurement policies. Abu Dhabi, Abu Dhabi Emirate, United Arab Emirates

June 2023 – Sept 2025
2 years 4 months

Managed RFQs, vendor sourcing, bid evaluations & commercial comparisons to support efficient procurement decisions., Coordinated tender documentation, proposals, BOQs & pricing submissions in line with UAE commercial standards. Abu Dhabi, Abu Dhabi Emirate, United Arab Emirates

Dec 2021 – June 2023
1 year 7 months

Supported material requisitions, vendor evaluations & purchase order tracking., Assisted in tender reviews, proposal evaluations & contract documentation. As-London, England, United Kingdom

Jan 2021 – Mar 2021
2 months

Developed procurement dashboards & KPI reports using Excel, SQL & Tableau., Automated vendor performance tracking, cost reports & delivery analytics. Auto-Kayalpattinam, Tamil Nadu, India

Dec 2017 – Feb 2018
3 months

Assisted in designing and executing technical experiments to support research and technology development., Performed data analysis using statistical tools & software, supporting technical and commercial reporting.

Education

University of West London | CIPS Level 4, Purchasing, Procurement/Acquisitions and Contracts Management | September 2024

Anna University Chennai | Bachelor's in Technology from DACE, Petroleum Engineering

Skills

Technical Skills: Procurement, Supply Chain Management, Proposals

Certifications

Google Data Analytics Certificate

The Fundamentals of Digital Marketing

Project Management Professional (PMP)[®]

Primavera P6 Essential Training

Career Essentials in Generative AI by Microsoft and LinkedIn